relationship clients'

testimonials

"I have worked with Dwight Chandler and his staff at The Chandler Agency for more than twenty-two years at two highly successful community banks – FirstSouth Bank and MidCarolina Bank. We were the team largely responsible for image, branding, marketing and promotions, collateral materials and signage for the banks. Dwight also provided all creative and production services in regards to marketing and advertising, and a support role in compliance issues, budgeting, planning and long-term strategic consulting. His range of knowledge and experience with community banks, and the depth of his relationship with us, made him a valuable resource and partner...and an integral part of both banks' overall successes."

Bonnie Jones – Senior Vice President MidCarolina Bank, Burlington, NC

"The Chandler Agency has provided marketing and advertising services to our companies for more than twenty years, and we have always been pleased with their creative ideas, quality of service and level of professionalism. Dwight has a very conservative approach to business and looks for innovative ways to help us achieve our marketing goals. We consider him more of a 'business partner' and highly value his input and recommendations."

Edwin Scott – COO, The TES Group (TCS Event Rentals, Piedmont Portables, Pine Lake Pavilion) Burlington, NC

"We have been working with The Chandler Agency for over eight years and have always been met with professionalism and top-rate service. Their creative solutions to our marketing needs and fresh view on new ways to design and implement customer deliverables have always been innovative and unique. Most importantly, The Chandler Agency's flexibility and willingness to work within our ever-changing timelines are unsurpassed and their staff is always great to work with...and regardless of how tight our deadlines get, they've been there for us!"

> Penny Matzelle – Director, Global Client Relationship Management ICON Central Laboratories, Farmingdale, NY

"I've had a working relationship with Dwight Chandler for more than 20 years. I can honestly say that he always puts his clients' best interests before his own, without fail. As a media sales executive, I don't look forward to hearing the word "no". But I understand that when I hear it from Dwight, it's because the product I am presenting doesn't meet the criteria he has established with our customer. There is never any consideration of commissions to be billed on his part because Dwight works on a fee-only basis. His creative designs are always top quality, but if a client throws him a curve at the last minute, he makes the necessary adjustments and submits new materials in time to make deadline. He is a thorough professional and a true gentleman."

Gregg Dickson, Account Executive The Times-News, Burlington, NC

"Dwight Chandler and The Chandler Agency have been a vital part of our success here at Patriot State Bank. I was previously with another community bank that utilized Dwight's company for their marketing and advertising. When I joined Patriot during its start-up phase, his was one of the first relationships we formed to assist us as we got our new bank started and to help brand the bank in our community. His experience with community banks, his quick response to our needs, the range of capabilities and services he is able to provide, and his easy manner have made ours a great partnership."

Cindy Overman, Vice President Patriot State Bank, Fuguay-Varina, NC

